

Program: Office Management and Supervision Assessment period: 2015-2016

Program or Department Mission:

The Department of Business and Information Systems includes the areas of Accounting, Business, Computer Science, and Office Administration. The department provides all students access to quality educational opportunities and experiences that will meet the needs of an ever-changing and increasingly demanding technological society. In addition, the department provides outstanding educational instruction which prepares students for transfer to a college or university.

The Management and Supervision Program Outcomes are:

- Students and graduates returning surveys will report satisfaction with the Business Management Degree Business Management Option.
- Business management students will graduate at a 50% completion rate.
- Graduates returning surveys indicate employment in the field or current enrollment in a four- year degree program. (70%)

Instructional Program Outcomes & Assessment Plan				
Intended Outcomes	Means of Assessment	Criteria for Success	Summary & Analysis of Assessment Evidence	Use of Results
Students and graduates returning surveys will report satisfaction with the educational preparation provided in the program	Career/Technical Employment Status Survey	70% of students and graduates report satisfaction with the educational preparation provided in the Business Management Program	2 students returned the Career/Technical Employment Status Survey Of the 2 students returning the survey, 1 student (50%) reported satisfaction with the	The criteria for success was not met. The number of students and graduates returning the career survey needs to increase. Institutional Effectiveness

			educational preparation provided by the Business Management Program. 100% of students returning the survey accomplished their goal at JSCC	will continue to email students career surveys to gather the needed data. Career surveys are no longer distributed in traditional classroom classes. Consideration should be given to circulating copies of the career survey to traditional classroom courses to capture as many responses as possible.
Business Management students will graduate at a 50% completion rate	Graduation rate	Business Management students will graduate at a 50% completion rate within four years of declaring a major Program assistants discussed various percentage completion rates based on students enrolled in the office management and supervision degree program. Please see the use of results section for a description of students enrolled in the program. Based on the composition of the student population for the office management and supervision program, program assistants	42% of students declaring Business Management as their major graduated within four years	Although the program increased students graduating within four years of declaring Business Management as their major by 15%, the requirement for success was not met. Factors contributing to the low graduation rate include: students declaring business management as their major with no intention of completing the program and registering for only the courses needed to successfully meet their goal, students exploring major options and choosing another field of study but never completing a change of major form and students lacking one or two classes, which are never completed

		decided a completion rate of 50% within four years of declaring a major is reasonable.		due to conflicts with class offerings. Faculty will continue working on advising techniques, informative literature and projects to increase the graduation rate.
Graduates returning surveys indicate employment in field or current enrollment in a four-year degree program	Graduate survey; Career/Technical Employment Status Survey	Within six months of graduation, 70% of graduates will be employed in field or currently enrolled in a four-year degree program	Of the graduates returning surveys, 100% are employed in field or are currently enrolled in a four-year degree program	Based on the number of surveys returned, the criteria for success was met. Although the goal was exceeded, the number of students and graduates returning the survey needs to increase. Institutional Effectiveness will continue to email students to gather the needed data. Career surveys are no longer distributed in traditional classes. Consideration should be given to circulating copies of the career survey to traditional classroom courses to capture as many responses as possible. Faculty will continue to work with and follow up with students pursuing employment and/or enrolling in a four-year degree program. Faculty will also continue to work with businesses within the community to maintain or increase the number of Business

Plan submission date: September 2016		Submitted by: Barrett Cumming	s	
				field.
				Management Program graduates employed in



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The Office Management and Supervision Program Student Learning Outcomes are:

- * Demonstrate an understanding of the operation of American businesses as a dynamic process in a global setting.
- * Demonstrate an understanding of management and supervision within an American business.
- * Demonstrate an understanding of accounting and finance within an American business.

Instructional Program Student Learning Outcomes & Assessment Plan – Business Management Program Core Courses

Intended Outcomes	Means of Assessment	Criteria for Success	Summary & Analysis of Assessment Evidence	Use of Results
Demonstrate an understanding of the operation of American businesses as a dynamic process in a global setting	BUS 146: Prepare a personal statement of cash flows	70% of students will successfully complete the worksheet that involves recording income and cash outflows to determine net cash flow	59 of the 71 students (83%) attempting the assessment achieved success	The benchmarks for all course outcomes, except BUS 263, were met. No data was available for part-time instructors of BUS 263 at the Jefferson Campus, resulting in a lowering of
	BUS 263: Students will demonstrate an understanding of the basics of employment and employment discrimination laws	70% of students will choose the correct concept or terminology when answering the embedded exam questions	61 of the 90 students (68%) attempting the assessment achieved success	the percentage results. Program assistants need to be more diligent in ensuring part-time instructors are collecting needed data and reporting the results of the data.
	BUS 285: Develop a working knowledge of the terminology of marketing to prepare students for the advances study in the field of marketing	70% of students will choose the correct concept or terminology when answering the embedded exam questions	7 of the 8 students (88%) attempting the assessment achieved success	Faculty will continue to monitor student success and make any necessary adjustments to improve student learning.
	MST 111: Identify the four basic purposes of meetings, differentiate between the leader-controlled approach and the group-centered approach used in meetings and describe	70% of students will complete an essay and/or research paper naming the four basic purposes of meetings, identifying the purpose requiring the most skill, differentiating between the leader-	31 of the 32 students (97%) attempting the assessment achieved success	

	the actions that a supervisor can take before, during and after the meeting to make it effective	controlled approach and the group-centered approach and describing the actions that a supervisor can take before, during and after a meeting to make it effective		
Demonstrate an understanding of management and supervision within an American business	BUS 285: Develop an understanding of marketing communication, media strategy and message strategy MST 111: Define management an describe in detail the five functions of management	70% of students will answer a discussion question identifying and describing the four bases of segmenting consumer markets 70% of students will complete an essay and/or research paper identifying and explaining the five functions every manager must perform	7 of the 8 students (88%) attempting the assessment achieved success 30 of the 32 students (94%) attempting the assessment achieves success	The prescribed learning outcomes were attained. Student success will be continually monitored by faculty. Instructional staff will re-evaluate the outcomes and make adjustments to improve student learning.
Demonstrate an understanding of accounting and finance within an American business	BUS 146: Prepare a personal financial plan BUS 146: Prepare a personal statement of cash flows	70% of students will successfully complete the worksheet that involves recording income and cash outflows to determine net cash flow 70% of students will successfully complete the worksheet that involves recording income and	59 of the 71 students (83%) attempting the assessment achieved success 59 of the 71 students (83%) attempting the assessment achieved success	Course results were satisfactory for BUS 146. Faculty will continue to track student success rates and make any needed adjustments.

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BUS 241: Prepa Income Statement of O Equity and Bala Sheet	ent, exercise or problem requiring the completion		
BUS 241: Comp accounting cycl through closing	successfully complete	220 of the 294 students (75%) attempting the assessment achieved success	Criteria for BUS 241, outcomes one and two, were met. Faculty will continue to monitor student success and make any necessary adjustments to improve student learning based on the results of outcome data.



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- * Demonstrate an understanding of accounting and finance within an American business.

Instructional Program Student Learning Outcomes & Assessment Plan – Business Management Option

	Option				
Intended Outcomes	Means of Assessment	Criteria for Success	Summary & Analysis of Assessment Evidence	Use of Results	
Demonstrate an understanding of the operation of American businesses as a dynamic process in a global setting	BUS 100: Demonstrate knowledge of global economics factors	70% of students will choose the correct concept or terminology when answering the embedded exam questions	194 of the 220 students (88%) attempting the assessment achieved success	The benchmarks for all course outcomes exceeded the criteria for success. Faculty will continue to monitor outcome results and make any necessary adjustments.	
	BUS 275: Demonstrate knowledge and understanding of the diverse managerial styles and methodologies used in decision making in management	70% of students will choose the correct concept or terminology when answering the embedded exam questions	63 of the 77 students (82%) attempting the assessment achieved success		
	MST 201: Demonstrate an understanding of employee selection procedures	70% of students will complete a group project that includes concepts related to job analysis, job descriptions and job qualifications	25 of the 28 students (89%) attempting the assessment achieved success		
	MST 215: Demonstrate knowledge of entrepreneurship principles	70% of students will complete a group project and/or discussion questions that create a business and determine if exclusive legal right to the business name exist, determine a business	72 of the 81 students (89%) attempting the assessment achieved success		

		concept, describe entrepreneurial opportunity and identify and describe the business' competitive advantage		
Demonstrate an understanding of management and supervision within an American business	BUS 100: Demonstrate knowledge of global economic factors	70% of students will choose the correct concept or terminology when answering the embedded exam questions	194 of the 220 (88%) of the students attempting the assessment achieved success	The benchmarks for all course outcomes surpassed the criterion set for achieving success. Student success will be continually monitored by faculty.
	BUS 275: Demonstrate a knowledge and understanding of the fundamental of management in utilizing the application of management	70% of students will choose the correct concept or terminology when answering the embedded exam questions	65 of the 78 students (83%) attempting the assessment achieved success	
	MST 201: Demonstrate an understanding of applicable laws that affect human recourse managers	70% of students will choose the correct concept or terminology when answering the embedded exam questions	19 of the 21 students (90%) attempting the assessment achieved success	
	MST 215: Demonstrate knowledge of entrepreneurship principles	70% of students will complete a group project and/or discussion questions that create a business and determine if exclusive legal right to the business name exist,	72 of the 81 students (89%) attempting the assessment achieved success	

		determine a business concept, describe entrepreneurial opportunity and identify and describe the business' competitive advantage		
Demonstrate an understanding of accounting and finance within an American business	BUS 100: Demonstrate knowledge of general marketing, finance and accounting concepts	70% of students will choose the correct concept or terminology when answering the embedded exam questions	171 of the 210 (81%) of the students attempting the assessment achieved success	The results for all course outcomes were adequate. Faculty will continue to track student success using outcome results and make any necessary adjustments to improve student
	BUS 275: Demonstrate knowledge and understanding of the diverse managerial styles and methodologies used in decision making in management	70% of students will choose the correct concept or terminology when answering the embedded exam questions	63 of the 77 students (82%) attempting the assessment achieved success	learning.
	MST 215: Demonstrate knowledge of the preparation of a business plan	70% Of students will complete a project correctly developing a mission statement, marketing plan, SWOT analysis and financial plan	32 of the 33 students (97%) attempting the assessment achieved success	
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- * Demonstrate an understanding of accounting and finance within an American business.

	Course Student	Learning Outcome	es & Asses	sment	Plan -	- BUS 1	.00		
Intended Outcomes	Means of Assessment	Criteria for Success	Summary	& Analy Evide	t	Use of Results			
Demonstrate knowledge of global economic factors	Embedded Exam Questions	70% of students will choose the correct concept or terminology	Jefferson Attempted Completed Percentage Shelby Attempted Completed Percentage	Fall 26 23 88.5% 69 60 87.0% 87.8%	Spring 18 17 94.4% 76 70 92.1% 93.3%	Summer NA NA NA 11 24 77.4% 77.4%		Students successfully completed the questions measuring the intended outcome. Faculty will continue to monitor student success.	
Demonstrate knowledge of general marketing , finance and accounting concepts	Embedded Exam Questions	70% of students will choose the correct concept or terminology	Jefferson Attempted Completed Percentage Shelby Attempted Completed Percentage Average	Fall 26 26 100.0% 64 50 78.1%	Sprin 18 16	NA NA NA NA 19 19 19 19 19 19 19 19 19 19 19 19 19		Students successfully chose the correct concept or terminology, demonstrating knowledge of basic marketing, finance and accounting concepts. Faculty will continue to monitor student success.	
Plan submission date: September 2016			Submitted by	: Barrett	Cummin	gs			

	Course Student	Learning Outcome	s & Assess	ment	Plan –	BUS 146	3
Intended Outcomes	Means of Assessment	Criteria for Success	Summary 8	& Analy Evide	Use of Results		
Prepare a personal financial plan	Worksheet	70% of students will successfully complete the worksheet showing goals that are realistic, measurable, time sensitive and actionable	Jefferson Attempted Completed Percentage Shelby Attempted Completed Percentage Average * Course is not term	Fall 20 17 85.0% 18 15 83.3% 84.2%	17 14 82.4% 16 13 81.3% 81.2%	Summer*	Students effectively created a personal financial plan and showed understanding of realistic financial goals. Faculty will continue to monitor student success.
Prepare a personal statement of cash flows	Worksheet	70% of students will successfully complete the worksheet that involves recording income and cash outflows to determine net cash flow	Jefferson Attempted Completed Percentage Shelby Attempted Completed Percentage Average * Course is not term	18 14 77.8% 81.4%	Spring 17 14 83.8% 16 13 81.3% 82.6% d during to	Summer*	Students demonstrated an understanding of personal cash flows. Faculty will continue to monitor outcome results and make any necessary adjustments.
Plan submission date: Sep	otember 2016		Submitted by	: Barrett	Cummir	ngs	

	Course Student	t Learning Outcome	es & Assess	ment				
Intended Outcomes	Means of Assessment	Criteria for Success	Summary	& Anal Evic	Use of Results			
Demonstrate knowledge of business communication principles for successful communications	Individual Project and Exercises	70% of students will successfully complete a respective project and exercises	Jefferson Attempted Completed Percentage Shelby Attempted Completed Percentage Average * Course is not term	NA NA NA 13 13 100.0% ot offered	6 100.0%		Class is taught by part-time instructors at Jefferson and Shelby. Program assistants need to be more diligent in ensuring part-time instructors are collecting needed data and reporting the results of the data. From the data collected, students successfully completed the project/exercises measuring the intended outcome.	
Demonstrate effective communication skills via a presentation	Presentation	70% of students will successfully complete a presentation	Jefferson Attempted Completed Percentage Shelby Attempted Completed Percentage Average * Course is not term	Fall NA NA NA 13 13 100% t offered	NA NA NA 19 19 100% 100%	Summer*	Class is taught by part-time instructors at Jefferson and Shelby. Program assistants need to be more diligent in ensuring part-time instructors are collecting needed data and reporting the results of the data. Data collected indicates students have effective communication skills. Faculty will continue to monitor student success.	
Plan submission date: September 2016		Submitted by	: Barret	t Cumming	gs			

Course Student Learning Outcomes & Assessment Plan – BUS 241 **Summary & Analysis of Assessment** Means of **Intended Outcomes Criteria for Success Use of Results** Assessment Evidence Complete the accounting Exercises/Problems 70% of students will Fall Spring Summer Students at Jefferson did cycle through closing Jefferson successfully complete not successfully complete journal entries to entries 40 the journal entries Attempted 32 12 necessary to complete the complete the accounting Completed 18 19 8 cycle through closing accounting cycle through Percentage 56.3% 47.5% 66.7% entries closing entries. Students at Shelby Shelby successfully met Attempted 98 66 46 the criteria for success. Completed 83 54 38 Instructional staff Percentage 84.7% 81.8% 82.6% evaluated and developed **Pell City** new outcomes which Attempted NA began assessment in Fall Completed NA 2014. Faculty will again NA Percentage re-evaluate current Clanton outcomes in Fall 2016 to Attempted NA determine if additional NA Completed and/or different questions Percentage NA should be used to better 70.5% 64.7% 74.7% **Average** assess the course. * Course is not offered at Pell City Campus or Clanton Campus during the spring and summer terms

Prepare the Income	Exercises/Problems	70% of students will		Fall	Spring	Summer	Students did not
Statement, Statement of		successfully complete	Jefferson				successfully complete the
Owner's Equity and		the Income Statement,	Attempted	32	40	16	intended outcome in fall
Balance Sheet		Statement of Owner's	Completed	18	19	12	at summer terms at
		Equity and Balance Sheet	Percentage	56.3%	47.5%	75.0%	Jefferson. Students
			Shelby				successfully met the
			Attempted	88	66	46	criteria for success at
			Completed	65	55	40	Shelby. Student learning
			Percentage	73.9%	83.3%	87.3%	will be improved by using
			Pell City				more lecture examples
			Attempted	NA	*	*	and test questions in word
			Completed	NA			problem format. A
			Percentage	NA			majority of online students
			Clanton				only complete a portion of each student learning
			Attempted	NA	*	*	outcome, lowering the
			Completed	NA			average percentage.
			Percentage	NA			Faculty will encourage
			Average	65.1%	65.4%	81.2%	online students to
			* Course is no Campus or Cla spring and su	anton Ca	mpus du	•	complete all portion of the exercises/problems relating to the outcome. Faculty may present the exercises/problems in different ways to gather the needed outcome data. Different presentation of the means of assessment will possibly yield variations in outcome results.
Plan submission date: September 2016		Submitted by	: Barrett	Cummin	ıgs	,	

Course Student Learning Outcomes & Assessment Plan – BUS 242 **Summary & Analysis of Assessment** Intended Means of **Criteria for Success Use of Results Outcomes** Assessment Evidence Know the three Embedded Exam 70% of students will Fall Spring Summer Students did not successfully completed sections of the Questions choose the correct Jefferson Statement of Cash concept or the outcome. Students Attempted NA 21 NA Flows and items seemed ill-prepared for terminology NA 9 NA Completed the rigors of the course, included in each Percentage NA 42.9% NA section not devoting enough Shelby time to the difficult Attempted 49 60 47 topics covered in the 32 52 Completed 30 course. Other factors 63.8% 65.3% 86.7% Percentage affecting outcome 65.3% Average 64.8% 63.8% results include large time gaps between the taking of Principles of Accounting I and **Principles of Accounting** II, taking both accounting courses simultaneously, students only completing a portion of the question measuring the outcome, and students not buying a textbook or using the incorrect edition of the textbook. Faculty will re-evaluate the outcome, continue to monitor student success and make the necessary

							adjustments to improve student learning.
							Student learning.
Know basic	Embedded Exam	70% of students will		Fall	Spring	Summer	Students did not
managerial	Questions	choose the correct	Jefferson	-	-1- 0		successfully completed
accounting		calculation, concept	Attempted	NA	21	NA	the outcome. Students
terminology and		or terminology	Completed	NA	10	NA	seemed ill-prepared for
perform basic			Percentage	NA	47.6%	NA	the rigors of the course,
managerial			Shelby				not devoting enough
calculations			Attempted	49	60	47	time to the difficult
			Completed	33	51	32	topics covered in the
			Percentage	67.3%	85.0%	68.1%	course. Other factors
			Average	67.3%	66.3%	68.1%	affecting outcome
							results include large
							time gaps between the
							taking of Principles of
							Accounting I and
							Principles of Accounting
							II, taking both
							accounting courses
							simultaneously,
							students only
							completing a portion of
							the question measuring
							the outcome, and
							students not buying a textbook or using the
							incorrect edition of the
							textbook. Faculty will
							re-evaluate the
							outcome, continue to
							monitor student success
							and make the necessary
							adjustments to improve
							student learning.
Plan submission date:	September 2016	1	Submitted by	: Barrett	Cummir	ngs	
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Intended Outcomes	Means of Assessment	Criteria for Success	Summary 8	& Analys Evide	Use of Results		
Students will be able to classify costs and determine cost behavior	Exercises/Problems	70% of students will successfully classify costs and determine cost behavior	Jefferson Attempted Completed Percentage Shelby Attempted Completed Percentage Average	Fall 11 9 81.8% NA NA NA 81.8%	NA	NA	The course is offered twice per year – Jefferson in the fall and Shelby in the summer. The course offering at Shelby did not make due to low student enrollment. Students successfully completed the exercises/problems measuring the intended outcome. Faculty will continue to monitor student success.
Students will be able to make business decisions using cost behavior	Exercises/Problems	70% of students will successfully make business decisions using cost behavior	Jefferson Attempted Completed Percentage Shelby Attempted Completed Percentage Average	Fall 11 9 81.8% NA NA NA 81.8%	NA NA NA NA NA NA NA NA NA	NA	The course is offered twice per year – Jefferson in the fall and Shelby in the summer. The course offering at Shelby did not make due to low student enrollment. Students effectively completed exercises/problems using cost behavior to make business decisions. Faculty will continue to monitor outcome results and make any necessary adjustment.

Course Student Learning Outcomes & Assessment Plan – BUS 263

Students will demonstrate an understanding of the government's concept or terminology constitutional authority to regulate American businesses Students will demonstrate an understanding of the government's concept or terminology and the results of the results of the results of the results of the government's considerable and the percentage S2.9% NA NA NA Percentage S2.9% NA NA NA Percentage S2.9% NA NA NA NA NA Percentage S3.9% S0.6% 66.7% Clanton Attempted NA NA NA NA NA NA NA N	Intended Outcomes	Means of Assessment	Criteria for Success	Summary 8	& Analys Evide	Use of Results		
	demonstrate an understanding of the government's constitutional authority to regulate American		choose the correct	Attempted Completed Percentage Shelby Attempted Completed Percentage Clanton Attempted Completed Percentage	17 9 52.9% 27 16 59.3% NA NA	NA NA NA 31 25 80.6% NA NA	NA NA NA 15 10 66.7% NA NA	demonstrate an understanding of the intended outcome during fall and summer terms. No data was available for part-time instructors of BUS 263 at the Jefferson Campus, resulting in a lowering of the percentage results. Program assistants need to be more diligent in ensuring part-time instructors are collecting needed data and reporting the results of the data. At Shelby, students were ill prepared for the course and had a lack of study skills during fall and summer terms, lowering the average percentage. Faculty will continue to monitor student success and make any necessary adjustments to improve

Students will	Embedded Exam	70% of students will		Fall	Spring	Summer	Students did not
demonstrate an	Questions	choose the correct	Jefferson				demonstrate an
understanding of the		concept or terminology	Attempted	17	NA	NA	understanding of the
many differences			Completed	9	NA	NA	intended outcome during
between tort actions			Percentage	52.9%	NA	NA	fall and summer terms.
and criminal actions			Shelby				No data was available for
			Attempted	27	31	15	part-time instructors of
			Completed	16	25	10	BUS 263 at the Jefferson
			Percentage	59.3%	80.6%	66.7%	Campus, resulting in a
			Clanton				lowering of the
			Attempted	NA	NA	NA	percentage results.
			Completed	NA	NA	NA	Program assistants need
			Percentage	NA	NA	NA	to be more diligent in
			Average	56.1%	80.6%	66.7%	ensuring part-time instructors are collecting
							needed data and
							reporting the results of
							the data. At Shelby,
							students were ill
							prepared for the course
							and had a lack of study
							skills during fall and
							summer terms, lowering
							the average percentage.
							Faculty will continue to
							monitor student success
							and make any necessary
							adjustments to improve
							student learning.
							Student learning.

prepared for the and had a lack of skills during fall a summer terms, lother average perconstruction fall the average perconstruction of skills during fall a summer terms, lother average perconstruction for student and make any neadjustments. Plan submission date: September 2016 Submitted by: Barrett Cummings
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Course Student Learning Outcomes & Assessment Plan – BUS 271 Means of **Summary & Analysis of Assessment Intended Outcomes Criteria for Success Use of Results Assessment Evidence** Students will be able to Problem 70% of students will Spring Students exceeded the Fall Summer create a frequency successfully create a Jefferson criteria for success in all frequency distribution terms for Jefferson and distribution from raw, 32 Attempted 20 16 ungrouped data from raw, ungrouped successfully exceeded Completed 20 15 30 the criteria for success in data 100.0% 93.8% 93.8% Percentage the spring for Shelby. Shelby During the fall and Attempted 22 17 11 summer terms, students 11 5 Completed 14 at the Shelby Campus 50.0% 82.4% 45.5% Percentage seemed ill-prepared, **Average** 50.0% 88.1% 69.7% lowering the average percentage. Faculty use different assessment measures to collect outcome data. Some faculty use multi-step, more difficult problems while other instructors use single-step, simple problems. The differences in assessment methods could possibly yield different outcome results. Faculty will continue to monitor student learning, making adjustments as needed.

Students will be able to demonstrate an understanding of the normal distribution, being able to calculate a correct answer by both the formula and normal-curve table	Problem	70% of students will successfully demonstrate an understanding of the normal distribution, obtaining a correct answer using both the formula and normal-curve table	Jefferson Attempted Completed Percentage Shelby Attempted Completed Percentage Average	Fall 20 18 90.0% 22 16 72.7% 81.4%	Spring 13 10 76.9% 17 8 47.1% 62.0%	Summer 32 29 90.6% 11 4 36.4% 63.5%	Students successfully completed the outcome at Jefferson for all terms and successfully exceeded the criteria for success at Shelby during the fall term. During the spring and summer terms at Shelby, students seemed to lack the skill
		cuive table					1
			711011110		52.073		set needed to successfully complete the outcome. Faculty will continue to monitor student success.
Plan submission date: September 2016		Submitted by	: Barrett	Cummir	ıgs	•	

	Course Student I	Learning Outcomes	& Assessn	nent P	lan –	BUS 272	2
Intended Outcomes	Means of Assessment	Criteria for Success	Summary & Analysis of Assessment Evidence				Use of Results
Students will be able to develop hypotheses and distinguish between when to make the alternative directional or non-directional	Problem	70% of students will successfully develop hypotheses and distinguish between when to make the alternative directional or non-directional	Jefferson Attempted Completed Percentage Shelby Attempted Completed Percentage Average	Fall 17 14 82.4% 5 4 80.0% 81.2%	Spring 16 14 87.5% NA NA NA 87.5%	Summer 17 16 94.1% NA NA NA 94.1%	The criteria for success for the intended outcome was met. Faculty will continue to monitor student success and make any necessary adjustments to improve student learning based on the results of outcome data. Course offering was cancelled at Shelby during summer term due to low student enrollment.
Students will be able to compute a problem by using the chi-square formula and table	Problem	70% of students will successfully compute problem by using the chisquare formula and table	Jefferson Attempted Completed Percentage Shelby Attempted Completed Percentage Average	Fall 17 15 88.2% 5 4 80.0% 84.1%	Spring 16 12 75.0% NA NA NA 75.0%	Summer 17 14 82.4% NA NA NA NA NA	Students exceeded the criteria for success. Faculty will continue to monitor outcome results and make any necessary adjustments. Course offering was cancelled at Shelby during summer term due to low student enrollment.
Plan submission date: September 2016			Submitted by	: Barrett	Cummir	ngs	

	Course Student	Learning Outcome	s & Assess	ment f	Plan –	BUS 275	
Intended Outcomes	Means of Assessment	Criteria for Success	Summary	& Analys Evide	sessment	Use of Results	
Demonstrate a knowledge and understanding of the diverse managerial styles and methodologies used in decision making in management	Embedded Exam Questions	70% of students will choose the correct concept or terminology	Jefferson Attempted Completed Percentage Shelby Attempted Completed Percentage Average	9 9 100.0% 24 17 70.8% 85.4%	Spring NA NA NA 27 23 85.2% 85.2%	Summer 17 14 82.4% NA NA NA NA 82.4%	Requirement for success was met. Students demonstrated knowledge of and understanding of management styles and methodologies. Faculty will continue to monitor student success and make any necessary adjustments to improve student learning.
Demonstrate a knowledge and understanding of the fundamentals of management utilizing the application of management	Embedded Exam Questions	70% of students will choose the correct concept or terminology	Jefferson Attempted Completed Percentage Shelby Attempted Completed Percentage Average	Fall 10 9 90.0% 24 19 79.2% 84.6%	NA NA NA 27 24 88.9% 88.9%	Summer 17 13 76.5% NA NA NA NA 76.5%	Criterion for success for the intended outcome was met. Faculty will continue to monitor student progress.
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Intended Outcomes	Means of Assessment	Criteria for Success		-	Analysi nt Evidei		Use of Results
Develop a working knowledge of the terminology of marketing to prepare students for advanced study in the field of marketing	Embedded Exam Questions	70% of students will choose the correct concept or terminology	Jefferson Attempted Completed Percentage Shelby Attempted Completed Percentage Average	Fall NA NA NA NA NA NA NA NA NA	Spring NA NA NA 8 7 87.5% 87.5%	Summer NA NA NA 17 73.9% 73.9%	Students demonstrated knowledge of marketing terminology, achieving outcome success. Faculty will continue to monitor outcome results and make any necessary adjustments.
Develop an understanding of marketing communication, media strategy and message strategy	Discussion Question	70% of students will identify and describe the four bases of segmenting consumer markets	Jefferson Attempted Completed Percentage Shelby Attempted Completed Percentage Average	NA NA NA NA NA NA NA NA NA	Spring NA NA NA 8 7 87.5% 87.5%	Summer NA NA NA 23 23 100.0% 100.0%	Students successfully completed the outcome by identifying and describing the four bases of segmenting consumer markets. Faculty will continue to monitor student progress.

Course Student Learning Outcomes & Assessment Plan – ECO 231 **Summary & Analysis of Assessment Intended Outcomes** Means of Assessment **Criteria for Success Use of Results Evidence** Students will recognize **Embedded Exam** 70% of students will The benchmark for the Fall Spring Summer both market demand and Questions choose the correct Jefferson course outcome exceeded concept or terminology the criteria for success. market supply curves and Attempted 97 58 50 demonstrate an Faculty will continue to 90 56 48 Completed understanding of how monitor outcome results. Percentage 92.8% 96.6% 96.0% surpluses and shortages Shelby develop 79 Attempted 107 83 59 76 72 Completed Percentage 74.7% 71.0% 86.7% **Pell City** Attempted NA NA NA Completed NA NA NA Percentage NA NA NA Clanton NA Attempted NA NA Completed NA NA NA NA Percentage NA NA Average 83.8% 83.8% 91.4%

Students will	Embedded Exam	70% of students will		Fall	Spring	Summer	Requirement for success
demonstrate a basic	Questions	choose the correct	Jefferson				was not met at Jefferson.
knowledge of the		concept or terminology	Attempted	92	49	50	The requirement for
aggregate demand and			Completed	47	31	29	success was not met at
aggregate supply curves			Percentage	51.1%	63.3%	58.0%	Shelby for spring term. No
by recognizing how they			Shelby				data was reported for Pell
are used to graphically			Attempted	79	107	83	City or Clanton. The
illustrate both recession			Completed	62	74	64	outcome combines
and inflation			Percentage	78.5%	69.2%	77.1%	multiple complex economic
			Pell City				concepts which students
			Attempted	NA	NA	NA	have a difficult time
			Completed	NA	NA	NA	grasping. Due to the
			Percentage	NA	NA	NA	complexity of this outcome,
			Clanton				faculty will re-evaluate the
			Attempted	NA	NA	NA	outcome and the results
			Completed	NA	NA	NA	from prior years in Fall 2016. Instructors at
			Percentage	NA	NA	NA	Jefferson used graphical
			Average	64.8%	66.3%	67.6%	illustrations and paragraphs
					l .		to test student knowledge
							of the outcome while
							instructors at Shelby used
							multiple choice, true/false
							or fill-in the-blank. The
							differences in assessment
							methods contribute to the
							possibility of fluctuations in
							outcome results. Data
							collected shows students at
							Shelby exceeded the
							criteria for success during
							fall and summer terms.
							During the spring term,
							students were ill prepared
							for the course.
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	Course Student Learning Outcomes & Assessment Plan – ECO 232								
Intended Outcomes	Means of Assessment	Criteria for Success	Summary 8	& Analys Evide	essment	Use of Results			
Students will identify the four market models within the free-market capitalism type of economic system and the distinguishing characteristics of each	Embedded Exam Questions	70% of students will choose the correct concept or terminology	Jefferson Attempted Completed Percentage Shelby Attempted Completed Percentage Pell City Attempted Completed Percentage Clanton Attempted Completed Percentage Clanton Attempted Attempted Average	Fall 49 44 89.8% 54 53 98.1% NA NA NA NA NA NA NA 94.0%	Spring 77 70 90.9% 63 58 92.1% NA	Summer 74 64 86.5% 28 26 92.9% NA	Students successfully completed the outcome. Faculty will continue to monitor student success and make the necessary adjustments to improve student learning.		

Students will	Embedded Exam	70% of students will		Fall	Spring	Summer	Requirement for success
demonstrate a basic	Questions	choose the correct	Jefferson				was met Shelby. No data
knowledge and		concept or terminology	Attempted	50	76	73	was reported for Pell City
understanding of demand			Completed	34	52	43	and Clanton. Students
and supply elasticity and			Percentage	68.0%	68.4%	58.9%	successfully demonstrated
their determinants with			Shelby				knowledge of supply and
special regards to price,			Attempted	54	63	28	demand at Shelby. Faculty
income and cross			Completed	49	56	22	at Shelby will continue to
elasticities			Percentage	90.7%	88.9%	78.6%	monitor student success,
			Pell City				make the necessary
			Attempted	NA	NA	NA	adjustments to improve
			Completed	NA	NA	NA	student learning and
			Percentage	NA	NA	NA	address deficiencies. The
			Clanton				deficiency at Jefferson is based on the assessment
			Attempted	NA	NA	NA	method used to gather
			Completed	NA	NA	NA	data. Instructors at
			Percentage	NA	NA	NA	Jefferson used graphical
			Average	79.4%	78.7%	68.8%	illustrations and paragraphs
			<u> </u>				to test student knowledge
							of the outcome while
							instructors at Shelby used
							multiple choice, true/false
							or fill-in the-blank. The
							differences in assessment
							methods could possibly
							contribute to fluctuations
							in outcome resluts.

Students will	Embedded Exam	70% of students will		Fall	Spring	Summer	Students exceeded the
demonstrate a basic	Questions	choose the correct	Jefferson				criteria for success. Faculty
knowledge of the types		concept or terminology	Attempted	50	76	73	will continue to monitor
of costs incurred by the			Completed	44	63	65	outcome results and make
firm			Percentage	88.0%	82.9%	89.0%	any necessary adjustments.
			Shelby				
			Attempted	54	63	10	
			Completed	44	51	8	
			Percentage	81.5%	81.0%	80.0%	
			Pell City				
			Attempted	NA	NA	NA	
			Completed	NA	NA	NA	
			Percentage	NA	NA	NA	
			Clanton				
			Attempted	NA	NA	NA	
			Completed	NA	NA	NA	
			Percentage	NA	NA	NA	
			Average	84.8%	82.0%	84.5%	
Plan submission date: September 2016			Submitted by	: Barrett	Cummin	ıgs	

Define management and describe in detail the five functions of management	Means of Assessment Essay and/or Research Paper	Criteria for Success	Summary	& Analys		essment	Use of Results
		70% of students will identify the five functions every manager must perform and briefly explain each	Jefferson Attempted Completed Percentage Shelby Attempted Completed Percentage Average * Course is not term	Fall NA NA NA 5 100.0% at offered	9 9 100.0% 18 16 88.9% 94.5% during the	Summer*	The benchmark for the course outcome exceeded the criteria for success. Faculty will continue to monitor outcome results.
Identify the four basic purposes of meetings, differentiate between the leader-controlled approach and the group- centered approach used in meetings and describe the actions that a supervisor can take before, during and after the meeting to make it effective	Essay and/or Research Paper	70% of students will name the four basic purposes of meetings, identifying the purpose requiring the most skill, differentiate between the leader-controlled approach and groupcentered approach and describe the actions that a supervisor can take before, during and after a meeting to make it effective	Jefferson Attempted Completed Percentage Shelby Attempted Completed Percentage Average * Course is not term	Fall NA NA NA 5 100.0% ot offered	Spring 9 9 100.0% 18 17 94.4% 97.2% during the	Summer*	The results for the intended outcome were adequate. Faculty will continue to track studen success using outcome results and make any necessary adjustments to improve student learning.

Plan submission date: September 2016			Submitted by	r: Barrett (Cummings	<u> </u>	•
			term	onereu	during the	e summer	
			* Course is no	nt offered	during the	e summer	17 0
			Average	100.0%	86.1%		student progress.
		be avoided	Percentage	100.0%	72.2%		theories. Faculty will continue to monitor
management		miscommunication can	Completed	5	13		of communication
supervisory		describe how	Attempted	5	18		thorough understanding
theories involved in		communication and	Shelby				paper demonstrating a
communication		barriers to	Percentage	NA	100.0%		an essay or research
motivation and		communication, explain	Completed	NA	9		successfully completed
understanding of	nesearch Faper	impedes accurate	Attempted	NA	9		outcome met. Students
Demonstrate a thorough	Essay and/or Research Paper	70% of students will explain how "noise"	Jefferson	Fall	Spring	Summer*	Students exceeded the criteria for success;
Dama an atmata a	F	700/ of students will		l e . u		[C #]	Charles to a second of the
			* Course is no term	ot offered	student learning.		
			Average	100.0%	88.9%		deficiencies and improve
			Percentage	100.0%	77.8%		any necessary adjustments to address
			Completed	5	14		outcome data and make
			Attempted	5	18		respond to the results of
levels of management			Shelby				Faculty will continue to
as opposed to other			Percentage	NA	100.0%		intended outcome.
unique to supervisors		concept of terminology	Completed	NA	9		questions related to the
understanding of skills	Questions	concept or terminology	Attempted	NA	9		successfully answered
Demonstrate an thorough	Embedded Exam Questions	70% of students will choose the correct	Jefferson	Fall	Spring	Summer*	The criteria for success was met. Students

Course Student Learning Outcomes & Assessment Plan - MST 201 Means of **Summary & Analysis of Assessment** Intended Outcomes Criteria for Success Use of Results Evidence Assessment 70% of students will Students successfully Demonstrate an **Group Project** Fall Spring* Summer understanding of gain experience with demonstrated **Jefferson** concepts related to job knowledge of employee employee selection Attempted 13 NA analysis, job selection procedures, procedures Completed 12 NA exceeding the criteria descriptions and job 92.3% NA Percentage qualifications for success. Faculty will Shelby continue to monitor Attempted NA 15 student success. Completed NA 13 Percentage NA 86.7% 92.3% 86.7% Average * Course not offered during the spring term Demonstrate an Embedded Exam 70% of students will Fall Spring* Summer Students successfully understanding of choose the correct Jefferson chose the correct Questions applicable laws that answer to questions concept or terminology Attempted 13 NA affect human resource related to the intended 12 Completed NA outcome. Faculty will managers Percentage 92.3% NA continue to monitor Shelby student success, make Attempted NA 8 the necessary Completed NA adjustments to improve NA 87.5% Percentage student learning and 92.3% 87.5% Average

Plan submission date: September 2016

* Course not offered during the spring term

Submitted by: Barrett Cummings

address deficiencies.

Intended Outcomes	Means of Assessment	Criteria for Success	Summary	& Analys Evide		essment	Use of Results
Demonstrate knowledge of entrepreneurship principles	Group Project and/or Discussion Question	70% of students will create a business and determine if exclusive legal right to the business name exist, determine a business concept, describe entrepreneurial opportunity and identify and describe the business' competitive advantage	Jefferson Attempted Completed Percentage Shelby Attempted Completed Percentage Average	Fall NA NA 17 17 100.0% 100.0%	Spring 16 16 100.0% NA NA NA 100.0%	Summer 24 20 83.3% NA NA NA NA 83.3%	Students exceeded the criteria for success. Faculty will continue to monitor student progress. The class is only offered during fall term at Shelby.
Demonstrate knowledge of the preparation of a business plan	Project	70% of students will correctly develop a mission statement, marketing plan, SWOT analysis and financial plan	Jefferson Attempted Completed Percentage Shelby Attempted Completed Percentage Average	Fall NA NA NA 17 17 100.0%	Spring 16 15 93.8% NA NA NA 93.8%	Summer 24 20 83.3% NA NA NA 83.3%	Students successfully completed the outcome Faculty will continue to monitor student success The class is only offered during fall term at Shelby.

Instruc	tional Program O	utcomes & Assess	sment Plan—Banking and Finance Option				
Intended Outcomes	Means of Assessment	Criteria for Success	Summary & Analysis of Assessment Evidence	Use of Results			
Demonstrate an understanding of the regulatory and legal environment of the American banking and finance system	Embedded questions in homework assignments and exams.	70 % of students demonstrate an adequate understanding of the financial regulatory environment.	Please note that BFN classes are offered online only once each year. BFN 100: 4 of 5 (80%) successful BFN 101: 7 of 10 (70%) successful BFN 102: 5 of 7 (71%) successful BFN 205: 4 of 5 (80%) successful BFN 280: 5 of 7 (71%) successful	Using the Blackboard calendar has helped students understand due dates and has improved performance. Otherwise, current instructional methods appear to be adequate. No other changes to be made at this time.			
Demonstrate an understanding of the rights and liabilities of creditors, debtors, and consumers connected with financial service organizations	Embedded questions in homework assignments and exams.	70% of students will successfully demonstrate an adequate ability to analyze banking problems.	Please note that BFN classes are offered online only once each year. BFN 101: 7 of 10 (70%) successful BFN 102: 6 of 7 (86%) successful BFN 280: 5 of 7 (71%) successful	Adding current events article assignments to the online course might engage students more in consumer financial regulations. Requirement for success was met. Current instructional methods appear to be adequate. No changes to be made at this time.			
Submission date: Septen	nber 2016	,	Submitted by: Jesse Bryson				