

AT&T Telesales Representative - Hoover, AL

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As the largest communications company in the world, more than 120 million customers count on us every day to deliver the wireless, Internet, data and advertising services that fuel their businesses and connect them to their world. You will find yourself connecting communications and technology with opportunities that will take you to places you never imagined.

Learn more about AT&T's cutting-edge opportunities with a wide range of career paths in emerging and ground-breaking technologies. We're so much more than just a phone company! What's In It For You?

Our Hoover, AL Telesales Representatives **start between \$11.14 and \$17.86 per hour. Plus, sales commission** and an opportunity to receive an increase after only 6 months of employment. Average Yearly Earnings of \$50K to \$70K (base pay plus commission/other incentives). Our management team offers a supportive environment and motivates team members in growing professionally whether as an individual or as a team.

Provides customer assistance with promotions. Inbound Call Center. Works exclusively in a Telesales environment, receiving inbound calls. Required to achieve a sales quota. Performs other duties as assigned by management. Offers Paid Training.

GENERAL DUTIES

The essential functions listed below are representative of duties performed by this job title. Duties generally include but are not limited to the following:

GENERAL ESSENTIAL FUNCTIONS WHICH ARE NORMALLY REQUIRED:

1. Assists assigned sales associated with selling all products and services at management approved pricing. Consistently achieves sales and customer service objectives.
2. Handles administrative aspects of the sale. Drive revenue by communicating the benefits of all products, services, features, plans and special offers to new existing customers as appropriate.
3. Provides World Class experience by providing information on all products, services, accessories, service features, pricing plans, roaming and data to the assigned team.
4. Report to work on time and work schedule hours. Maintain required sign on time, productivity, and quality and standards. Follow established calling guidelines and procedures provided by management.
5. Successfully completes all sales and data training programs that are identified as core curriculum within the recommended time frames.
6. Assists in special projects assigned by supervisor or other duties as assigned by management.

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