

Altar'd State - BRAND REP/SALES ASSOCIATE POSITION:

Drives revenue and provides guests with exceptional service through relationship building, product knowledge sharing, and presenting a clean, well-maintained store environment.

Consistently provides exceptional guest service, and achieves individual quantifiable sales goals.

Recovers and replenishes the store, executes merchandising directives and maintains visual merchandising presentations.

Understands the Altar'd State culture, and ensures compliance with all Altar'd State values & practices, and store operational standards

Maintains clean store environment.

Additional responsibilities assigned by management team.

Guest Interactions:

Provides excellent guest service by anticipating guest's needs, exceeding expectations, and adhering to the Altar'd State service standards.

Acknowledges, interacts and builds relationships with guests, creates guest loyalty.

Consistently receives positive, unsolicited guest feedback.

Communicates effectively with store management and guests.

Treats others fairly, with respect, and values differences; does not pass judgment on potential guests.

Supports an environment of learning and trust by acting as a positive role model.

Store Operations:

Completes opening/closing procedures and tasks as directed by management with a guest focus.

Is able to locate merchandise and maintain organization.

Adheres to loss prevention practices and is aware of and reports potential incidents, to ensure shortage control and to protect company assets.

Maintains a safe work environment and reports any potential hazards to management.

Participates and assists in the preparation for the stores' inventory.

Reports to work as scheduled; records time worked accurately by using Altar'd State's time and attendance system; remains flexible to the needs of the business.

Technical Expertise:

Demonstrates a desire and ability to be learner responsible and navigates the Altar'd State computer systems.

Performs register transactions quickly and efficiently.

Processes transactions accurately; able to handle cash and provide change without error.

Operates phone, answering calls with an appropriate greeting.

Apply at <http://altardstate.com/careers>

*Please search "Summit Birmingham" for our specific store location.