

# Route Service Sales Representative

## Cintas

Cintas is seeking a Route Service Sales Representative (**4-Day Workweek**) to manage and grow customer accounts in the Rental Division. RSSRs drive a truck along an established route and service and sell within an existing customer base. It is a physical, fast-paced, indoor/outdoor position in which the RSSR delivers and picks up uniforms, shop towels, chemical cleaning products and other rental items. RSSRs are the face of Cintas to our customers and must work to build rapport with key decision makers, ensure quality standards and pro-actively solve customer concerns. Job responsibilities also include growing our existing customer base by upselling and cross-selling additional products and services, negotiating service agreement renewals and controlling inventory while working professionally, safely and in compliance with driving and vehicle regulations. The vast majority of RSSRs work 4 days per week and no weekends.

### **Skills/Qualifications Required**

Qualified candidates must meet all requirements outlined by the Department of Transportation (DOT) for driving a regulated vehicle weighing more than 10,000 lbs. In order to comply with DOT requirements, prior to their first day of employment

Have an active driver's license

Be at least 21 years of age

Obtain a DOT medical certification

Provide documentation regarding their previous employment

### **All successful candidates will also possess:**

The ability to meet the physical requirements of the position

A High School diploma, GED or Military Service

The ability to demonstrate a strong customer service orientation

Self-motivation and the drive to work in an environment that relies on teamwork to meet goals

A positive attitude, along with ambition, organization and service spirit

This is a rewarding opportunity! To support our aggressive growth plans, we offer unique opportunities, including advancement, ongoing training, mentoring and the opportunity to develop world class business skills.

### **Our employee-partners enjoy:**

Competitive Pay

401(k)/Profit Sharing/ESOP

Medical, Dental and Vision Insurance Package

Disability and Life Insurance Package

Paid Time Off and Holidays

Career Advancement Opportunities

### **To Apply:**

<https://careers.cintas.com/job/Bessemer-Route-Service-Sales-Representative-%284-Day-Workweek%29-AL-35023/758981600/>