

Dispatch Ad

About Smith Companies

Smith Companies has 30 + years in the wood manufacturing industry. We employ over 150 people and are locally owned and operated in Pelham, AL. We make all the decisions in-house, so if you possess a positive work ethic and a willingness to learn, then we are interested in learning more about you! Visit our website www.smithcos.com

Job Description

Smith Companies is looking for a service-minded freight broker to act as a liaison between our customers and freight carriers. The freight broker will secure new accounts, expedite the sharing of information and documentation between customers and carriers, and communicate with dispatchers and drivers to track the status of loads. You will negotiate contracts with carriers in a manner that optimizes profits. The successful broker will be able to adjust to last-minute changes and work with drivers to schedule hot pick-ups and or deliveries. He or she will be the communication liaison who answers incoming calls from drivers and sales teams. Most importantly, this person will cultivate strong relationships with carriers, drivers, and customers to reduce the stress that comes along with this position.

Qualification, Skills, Responsibilities

- Common Sense
- Outstanding people skills
- Networking skills
- Ability to negotiation
- Great time management skills
- Established book of business is preferred
- Strong knowledge of the transportation industry
- Excellent communication skills, both verbal and written
- Proficient in Microsoft Office and Google Docs
- Ability to multitask and work in a fast-paced environment
- Identifying and selecting reputable and safe carriers for freight services
- High school diploma/GED required
- 2+ years of work experience in a similar role
- Everything else can be taught!

Pelham, AL.

7:30 am - 4:30 pm

Monday - Friday

50K - 70K

(205) 620-4455 ext. 106

www.smithcos.com

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