

SALES AGENT

Allstate

PURPOSE: Works directly with the Agency Manager to achieve the sales goals of the Agency. Producers are also responsible for assisting in management of specific processes, insuring accomplishment of all goals and expectations as well as servicing existing clients when necessary.

LICENSING REQUIREMENTS: Every Sales Agent must have their Property & Casualty (P&C) license prior to being employed with our agency. The cost of this licensing is to be incurred by the team member. Within 180 days of employment every Sales Agent is strongly encouraged to obtain their Life and Health (L&H) license. The agency is willing to assist on this licensing on a case by case basis.

DUTIES:

-  Make outbound calls to obtain and work with prospects with a minimum of 80+ Calls for 3+ Hours OR 3+ Items Written Daily.
-  Work lead lists as assigned using the lead management system following the rules and guidelines as set by your Sales Leader and/or Agency Manager.
-  Follow-up on all new business clients to include life insurance discussions and asking for referrals.

To Apply:

Send interest and resume to johncarlton@allstate.com

We pre-qualify with a call before applying.